Worldcall Telecom Limited

CONDENSED
QUARTERLY ACCOUNTS
(Un-Audited)

30 September 2007

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## Worldcall Telecom Limited

# VISION

We at Worldcall are committed to achieving dynamic growth and service excellence by being at the cutting edge of technological innovation. We strive to consistently meet and surpass customers', employees' and stake-holders' expectations by offering state-of-the-art telecom solutions with national & international footprints. We feel pride in making efforts to position Worldcall and Pakistan in the forefront of international arena.

# MISSION STATEMENT

In the telecom market of Pakistan, Worldcall to have an overwhelming impact on the basis of following benchmarks:

Create new standards of product offering in basic and value added telephony by being more cost effective, easily accessible and dependable. Thus ensuring real value for money to all segments of market.

Be a leader within indigenous operators in terms of market share, gross revenues and ARPU within five years and maintain the same positioning thereafter.

Achieve utmost customer satisfaction by setting up high standards of technical quality and service delivery.

Ensuring the most profitable and sustainable patterns of ROI (Return on Investment) for the stake-holders.

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## Worldcall Telecom Limited

#### **COMPANY INFORMATION**

Board of Directors Sulieman Ahmed Said Al-Hogani (Chairman)

Salmaan Taseer (Chief Executive Officer)

Aamna Taseer Shaan Taseer Jamal Said Al-Ojaili Babar Ali Syed

Air Vice Marshal (R) Arshad Rashid Sethi

Abid Raza

Arshed Ahmed Khan

Chief Financial Officer Muhammad Naveed Tariq

Audit Committee Babar Ali Syed (Chairman)

Aamna Taseer Arshed Ahmed Khan

Company Secretary Ahmad Bilal

Auditors KPMG Taseer Hadi & Co.,

Chartered Accountants

Legal Advisers Hosain & Rahim

Advocates

Bankers Allied Bank Limited

Askari Bank Limited Bank Al-Falah Limited Barclays Bank Plc Citi Bank N.A Pakistan Deutsche Bank AG Faysal Bank Limited First Women Bank Limited Habib Bank AG Zurich Habib Bank Limited

Habib Metropolitan Bank Limited

KASB Bank Limited
MCB Bank Limited
National Bank of Pakistan
PICIC Commercial Bank Limited
Prime Commercial Bank Limited
Saudi Pak Commercial Bank Limited

Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

The Bank of Punjab United Bank Limited

Registrar and Shares Transfer Office THK Associates (Pvt.) Limited

Ground Floor

State Life Building No.3,

Dr. Ziauddin Ahmed Road Karachi (021) 111-000-322, 5689021

Registered Office/Head Office

103-C/II, Gulberg-III Lahore, Pakistan (042) 5757591-4

Fax: (042) 5757590, 5877920

## **DIRECTORS' REVIEW**

The Directors of Worldcall Telecom Limited ("WTL" or the "Company") are pleased to present financial statements for the quarter ended September 30, 2007.

#### **Financial Overview**

During the period under review the Company earned profit after tax of Rs. 143.3 million as compared to Rs. 160.2 million which included a one-off gain on re-measurement of long term liabilities of Rs 79.8 million in the corresponding period last year. Gross profit showed significant growth due to increase in revenue by 8% and decrease in direct cost by 20%. Operating cost is almost at the same level due to management's continuing endeavors for best utilization of resources. Cash flow from operations has increased by 167% showing healthy improvement. EPS for the quarter under review is Rs. 0.19 as compared to the Rs. 0.21 for the corresponding quarter of the previous year.

#### **Future Outlook**

Telecom operations in Pakistan have become a main focal point for international investors, given the anticipated growth in the sector is phenomenal, especially for operators focusing on the data side employing Edge, HFC, EVDO and WiMAX technologies. The recent acquisitions of the DNOP (Data Network Operators) illustrate the potential in this segment.

The Company is working aggressively towards the goals set for the year such as arrangement of financing to fund the expansion plans to meet targets. A term sheet in this regard amounting to Rs. 3 billion has been signed with Habib Bank Limited (HBL) for the issuance of Term Finance Certificates (TFCs).

Board of Directors of Oman Telecommunications Company (Omantel) has approved and offered to acquire majority shares in WTL along with management control from existing sponsors. A meeting of Board of Directors of the Company is to be held on 05 November 2007 to discuss the

# Worldcall Telecom Limited

matters arising pursuant to the Omantel offer. The proposed sale is subject to legal, corporate and regulatory approvals, where required.

## Acknowledgement

Our Company wishes to record its appreciation of the dedicated services of its employees and continued patronage of its customers, shareholders, financial partners and other stakeholders.

On behalf of the Board of Directors

Lahore October 30, 2007 Salmaan Taseer
Chief Executive Officer

30 June

# CONDENSED BALANCE SHEET (UN-AUDITED) AS AT 30 SEPTEMBER 2007

	Note	30 September 2007	30 June 2007
	14016	(Rupees	
Non current assets		(****	,
Tangible fixed assets			
Property, plant and equipment	5	8,186,226	7,643,496
Capital work-in-progress		1,630,118	1,780,544
		9,816,344	9,424,040
Later white and the		4 070 504	4 70 4 400
Intangible assets Investment properties		4,672,501	4,704,499
Long term investments - at cost		72,150 58,758	72,150 58,758
Long term deposits		232,197	223,383
Deferred costs		3,392	4,727
		14,855,342	14,487,557
CURRENT ASSETS			
Store and spares		33,508	67,451
Stock in trade		31,269	35,187
Trade debts		989,778	899,052
Loans and advances - considered good		134,875	115,195
Deposits and prepayments Other receivables		171,222       555,403	178,320 410,245
Short term investments		541,588	570,941
Income tax recoverable-net		64,733	58,229
Cash and bank balances		674,625	560,575
		3,197,001	2,895,195
CURRENT LIABILITIES		l	
Current maturities of non-current liabilities		888,961	751,320
Running finance under mark-up arrangements - secured		603,396	525,459
Trade and other payables		1,012,301	1,039,068
Interest and mark-up accrued		2,542,404	2,347,828
NET CURRENT ASSETS		654,597	547,367
NET COMMENT ACCETO		004,001	017,007
NON CURRENT LIABILITIES			
Term finance certificates - secured		342,855	342,855
Long term finances		931,689	677,464
Deferred taxation		687,287	666,625
Retirement benefits		108,995	98,856
Liabilities against assets subject to finance lease Long term payables- secured		191,291 130,686	194,026 134,127
Long term deposits		60,520	59,774
License fee payable		858,875	806,791
		3,312,198	2,980,518
Contingencies and commitments	6		
Dominoconted Div		12,197,741	12,054,406
Represented By			
Share capital and reserves			
Authorized capital			
900,000,000 (2007: 900,000,000) ordinary			
shares of Rs. 10 each		9,000,000	9,000,000
Issued, subscribed and paid up capital		7,520,607	7,520,607
Share premium		410,887	410,887
Convertible loan reserve		1,403,575	1,403,575
Accumulated profit		2,664,879	2,521,544
		11,999,948	11,856,613
Surplus on Revaluation		197,793	197,793
		12,197,741	12,054,406

The annexed notes from 1 to 11 form an integral part of these financial statements.

Lahore Chief Executive Director

# Worldcall Telecom Limited

# CONDENSED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2007

		Quarter ended 30 September 30 September 2007 2006 (Rupees in '000')	
Revenue -Net		1,185,367	1,095,496
Direct cost		(617,498)	(775,269)
Gross profit		567,869	320,227
Operating cost		(257,567)	(241,150)
Operating profit		310,302	79,077
Finance cost		(108,297)	(64,993)
		202,005	14,084
(Loss)/Gain on re-measurement of			
investments at fair value		(16,800)	46,658
Gain on re-measurement of			
long term liabilities at present value		-	79,817
Other operating (loss)/income		(21,154)	52,353
Profit before taxation		164,051	192,912
Taxation		(20,716)	(32,703)
		(==,: :=)	(02,700)
Profit after taxation		143,335	160,209
		<del></del>	
Earnings per share - basic	(Rupees)	0.19	0.21
Earnings per share - diluted	(Rupees)	0.17	0.19

The appropriations have been shown in the statement of changes in equity.

The annexed notes 1 to 11 form an integral part of these financial statements.

Lahore Chief Executive Director



# CONDENSED CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2007

	Note	30 September 2007	30 September 2006
		(Rupees i	n '000')
Cash flows from operating activities			
Cash generated from/(used in) operations	7	336,258	(261,465)
(Increase)/Decrease in long term deposits receivable		(8,814)	2,186
Increase/(Decrease) in long term deposits payable		746	(23,659)
(Decrease) in long term payables		(3,441)	-
(Decrease) in license fee payable		(8,875)	-
Retirement benefits paid		(2,345)	(4,388)
Finance cost paid		(84,707)	(37,080)
Taxes paid		(6,558)	(7,827)
Net cash generated from/(used in) operating activities		222,264	(332,233)
Cash flow from investing activities			
Fixed capital expenditure		(585,260)	(516,686)
Intangible asset acquired		(37)	(146)
Sale proceeds of property, plant and equipment		23,411	8
Short term investments - Net		(16,867)	(53,475)
Net cash used in investing activities		(578,753)	(570,299)
Cash flow from financing activities			
Repayment of term finance certificates		(49,970)	(49,970)
Receipt of long term finances		705,864	10,101
Repayment of long term finances		(203,633)	(79,355)
Repayment of finance lease liabilities		(59,659)	(46,332)
Net cash generated from/(used in) financing activities		392,602	(165,556)
Net increase/(decrease) in cash and cash equivalents		36,113	(1,068,088)
Cash and cash equivalents at the beginning of the qua	rter	35,116	1,179,583
Cash and cash equivalents at the end of the quarter		71,229	111,495
Cook and cook aminglants commissed of the fellowing			
Cash and cash equivalents comprised of the following:		674.605	200 740
Cash and bank balances		674,625	399,716
Running finances under markup arrangements - secure	נ	(603,396)	(288,221)
		71,229	111,495

The annexed notes 1 to 11 form an integral part of these financial statements.

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# Worldcall Telecom Limited

# CONDENSED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2007

	Capital reserves		Revenue		
	Share capital	Share premium	Convertible loan reserve	reserve Un-appropr- iated profit	Total
		(R	upees in '000'	)	
Balance as at 30 June 2006	6,539,658	1,391,836	1,400,430	1,898,008	11,229,932
Net profit for the quarter	-	-	- 1 100 100	160,209	
Balance as at 30 September 2006	6,539,658	1,391,836	1,400,430	2,058,217	11,390,141
Reimbursement of transaction cost related to equity component of convertible loan	-	-	3,145	-	3,145
Bonus shares issued	980,949	(980,949)	-	-	-
Net profit for the period	-	-	-	463,327	463,327
Balance as at 30 June 2007	7,520,607	410,887	1,403,575	2,521,544	11,856,613
Net profit for the quarter	-	-	-	143,335	143,335
Balance as at 30 September 2007	7,520,607	410,887	1,403,575	2,664,879	11,999,948

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The annexed notes from 1 to 11 form an integral part of these financial statements.

Lahore Chief Executive Director Lahore Chief Executive Director

# NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2007

#### 1 Legal status and nature of business

Worldcall Telecom Limited ("the Company") is a public limited company incorporated in Pakistan on 15 March 2001 under the Companies Ordinance, 1984 and its shares are quoted on the Karachi and Lahore Stock Exchanges. The Company commenced its operations on 01 December 2004 and is engaged in providing Wireless Local Loop ("WLL") and Long Distance & International ("LDI") services in Pakistan, operation and maintenance of public payphones network and re-broadcasting international/national satellite/terrestrial wireless and cable television and radio signals as well as interactive communication and to establish, maintain and operate the licensed telephony services. The Company has been licensed by Pakistan Telecommunication Authority ("PTA") and Pakistan Electronic Media Regulatory Authority ("PEMRA") for these purposes. The registered office of the Company is situated at 103 C-II, Gulberg III, Lahore.

#### 2 Accounting convention and basis of preparation

These condensed interim financial statements have been presented in accordance with the requirements of the "International Accounting Standard 34 - Interim Financial Reporting" as applicable in Pakistan and are unaudited. These condensed interim financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Company for the year ended 30 June 2007. Further, these accounts are being circulated to the shareholders in accordance with the requirements of Section 245 of the Companies Ordinance, 1984.

#### 3. Significant accounting judgements and estimate

The preparation of condensed interim financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 30 June 2007.

#### 4 Accounting policies

Accounting polices adopted for preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended 30 June 2007.

## **Worldcall Telecom Limited**

5.	Pro	perty, Plant and Equipment	Note	30 September 2007 (Rupees in	30 June 2007 1 '000')
٠.	FIU	perty, Flant and Equipment			
	Оре	ening book value		7,643,496	5,973,792
	Rev	aluation Surplus		-	304,297
	Add	litions/transfers during the quarter/year	5.1	765,056	2,117,145
				8,408,552	8,395,234
	Disp	oosals for the quarter/year - WDV	5.2	(43)	(25,398)
	Dep	preciation for the quarter/year		(222,283)	(726,340)
	Clos	sing book value		8,186,226	7,643,496
	5.1	Break-up of additions			
		Freehold land		-	19,800
		Leasehold improvements		667	13,639
		Plant and equipment		753,747	1,957,202
		Office equipment		4,439	6,460
		Computers		4,396	24,286
		Furniture and fixtures		270	2,089
		Vehicles		1,483	87,655
		Lab and other equipment		54	6,014
				765,056	2,117,145
	5.2	Break-up of disposals			
		Plant and equipment		-	(3,547)
		Office equipment		-	(171)
		Computers		(43)	(40)
		Vehicles		-	(21,520)
		Furniture and fixtures			(120)
				(43)	(25,398)

#### 6 Contingencies and commitments

#### Contingencies

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There were no significant changes in the status of contingencies as at balance sheet date from the disclosures made in the financial statements as at 30 June 2007 except for the following:

- 6.1 PTCL has charged the Company excess Domestic Private Lease Circuits (DPLC) and International Private Lease Circuits (IPLC) charges amounting to Rs. 37.23 million (2007: Rs. 20.2 million) on account of difference in rates. Further the Company has also deposited Rs. 40 million (2007: Rs. 40 million) in Escrow account on account of dispute of charging of bandwidth charges from the date of activation of Digital Interface Units (DIU) for commercial operation and in proportion to activation of DIUs related to each DPLC link and excess charging in respect of Karachi-Rawalpindi link which was never activated.
- 6.2 Last year, the sales tax authorities served show cause notices to various payphone companies, including the Company on account of alleged wrong claim of refund of Rs.

167 million under section 66 of the Sales Tax Act 1990. Subsequent to the balance sheet date at June 30, 2007, Additional Collector (Adjudication) Sales Tax Lahore has given a decision against the Company and imposed a penalty on the Company and Chief Executive, equivalent to the amount of original alleged claim. During the period, the Company has filed appeal before Collector Sales Tax (Appeals) and Complaint has been filed in Federal Tax Ombudsman against the imposition of penalty. In addition to the above the Chief Executive has filed separate writ petition in Honorable Lahore High Court against the imposition of penalty on him. The management believes based upon the factual and legal grounds that matter will be decided in favour of the Company at a higher judicial forum.

		30 September 2007 (Rupees	30 June 2007 in '000')
Con	nmitments		
6.3	Outstanding guarantees	181,612	195,569
6.4	Commitments in respect of capital expenditure	95,718	179,261
6.5	Outstanding letters of credit	60,288	31,084
		30 September 2007 (Rupees	30 September 2006 in '000')

#### Cash generated from operations

Profit before taxation	164,051	192,912
Adjustment for non-cash charges and other items:		
Depreciation	222,283	162,492
Amortization	48,325	33,119
Loss on sale of investments	29,420	-
Loss/(profit) on disposal of property, plant and equipment	-	(5)
Loss/(Gain) on re-measurement of investments at fair value	16,800	(46,658)
Gain on re-measurement of long term liabilties at present value	-	(79,817)
Retirement benefits	12,484	8,768
Finance cost	80,267	64,993
Profit before working capital changes	573,630	335,804

Effect on cash flow due to working capital changes:		
(Increase)/Decrease in the current assets		
Stores and spares	33,943	3,065
Stock in trade	3,918	(5,310)
Trade debts	(90,726)	(96,912)
Loans and advances	(19,680)	(284,031)
Deposits and short term prepayments	7,098	(3,137)
Other receivables	(145,158)	(82,931)
Increase/(Decrease) in current liabilities		
Trade and other payables	(26,767)	(128,013)
	(237,372)	(597,269)
	336,258	(261,465)

# **Worldcall Telecom Limited**

#### Related party transactions

The related parties comprise foreign subsidiary, local associated companies, related group companies, directors of the Company, companies where directors also hold directorship, and key management employees. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

	30 September 2007	30 September 2006
Associated companies	(Rupees	in '000')
Purchase of goods and services Interest on loan charged Sale of goods and services	13,051 1,024 1,884	1,787 2,040 4,898

All transactions with related parties have been carried out on commercial terms and conditions.

#### Segment reporting

Segment information is presented in respect of the Company's business. The primary format, business segment, is based on the Company's management reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one year.

The Company's operations comprise of the following main business segments:

- Telecom segment which comprises of WLL, LDI and Operation and Maintenance of payphone
- Broadband segment which comprises of internet over cable and cable TV services.

All inter-segment sales are on arms length basis.

Segment analysis for the quarter ended 30 September 2007.

	Telecom	Broadband	Eliminations	Total
		(Rupees	in '000')	
Sales				
External sales	848,874	404,117	-	1,252,991
Inter-segment sales	2,245	5,979	(8,224)	-
Sales tax	(29,988)	(8,588)	-	(38,576)
Discount and commission	(26,129)	(2,919)	-	(29,048)
Total revenue	795,002	398,589	(8,224)	1,185,367
Profit before tax and unallocated expenses	(21,609)	185,660	-	164,051
Unallocated corporate expenses Taxation Profit after taxation				(20,716) 143,335

	Telecom	Broadband	Total
Segment assets and liabilities	(F	Rupees in '000')	
Segment assets Consolidated total assets	13,332,017	4,720,331	18,052,348 18,052,348
Segment liabilities Unallocated segment liabilities Consolidated total liabilities	4,090,583	1,076,737	5,167,320 687,287 5,854,607
Segment capital expenditure	742,924	18,012	760,936 <b>760,936</b>
Non-cash expenses other than depreciation and amortization	56,717	4,262	60,979
Depreciation and amortization	186,606	67,712	254,318

## Segment analysis for the quarter ended 30 September 2006

	Telecom	Broadband	Eliminations	Total
_				
Sales				
External sales Inter-segment sales Sales tax Discount and commission	964,922 2,249 (57,339) (47,367)	245,590 8,517 (8,226) (2,084)	(10,766)	1,210,512 - (65,565) (49,451)
Total revenue	862,465	243,797	(10,766)	1,095,496
Profit before tax and unallocated expenses	120,570	72,342		192,912
Unallocated corporate expenses Taxation Profit after taxation				(32,703)

#### Segment assets and liabilities as at June 30, 2007

	Telecom	Broadband	Total
	(F	Rupees in '000')	
Segment assets	12,938,245	4,444,507	17,382,752
Consolidated total assets			17,382,752
Segment liabilities	3.671.906	989.815	4,661,721
Unallocated segment liabilities	-,,		666,625
Consolidated total liabilities			5,328,346
Segment capital expenditure	1,673,127	449.157	2,122,284
oogo oap oxponanaro	.,0.0,	0, .0.	2,122,284
Non-cash expenses other than	407.000	40.044	
depreciation and amortization	187,280	40,044	227,324
Depreciation and amortization	656,291	197,440	853,731

# Worldcall Telecom Limited

#### 10 Date of authorization for issue

These condensed financial statements were authorized for issue on October 30, 2007 by the Board of Directors of the Company.

#### 11 General

11.1 Figures have been rounded off to the nearest of thousand of rupee.

Lahore Chief Executive Director

# WORLDCALL TELECOM LIMITED AND ITS SUBSIDIARY

CONDENSED CONSOLIDATED
QUARTERLY
FINANCIAL STATEMENTS
(UN-AUDITED)

**30 SEPTEMBER 2007** 

# Worldcall Telecom Limited Group

### **DIRECTORS' REVIEW**

The Directors of Worldcall Telecom Limited ("WTL" or the "Parent Company") are pleased to present the un-audited condensed consolidated financial statements of the Group for the quarter ended September 30, 2007.

## **Operating Results**

Revenues for the quarter are Rs. 1,189 million as compared to Rs. 1,101 million in the corresponding period last year. During the period under review the Company earned profit after tax of Rs. 141 million as compared to Rs 152.8 million, which included a one-off gain on re-measurement of long term liabilities in the corresponding period last year. Combined earning per share for the period under review is Rs. 0.19 as compared to Rs 0.20 in corresponding period last year.

## **Group Foreign Subsidiary**

## Worldcall Telecommunications Lanka (Pvt) Limited (WCTL)

The company posted a gross profit of SLR 0.18 million as compared to SLR 2.35 million in the corresponding period last year. Net loss for the period under review has increased to SLR 5.58 million as compared to SLR 3.06 million for the corresponding quarter last year. The management is evaluating other avenues to improve profitability of the company.

On behalf of the Board of Directors

Lahore October 30, 2007 Salmaan Taseer Chief Executive Officer

# CONDENSED CONSOLIDATED BALANCE SHEET (UN-AUDITED) AS AT 30 SEPTEMBER 2007

AS AT 30 SEPTEMBER 2001			
		30 September	30 June
	Note	2007	2007
		(Rupees	in '000')
Non current assets		( -1	,
Tangible fixed assets			
Property, plant and equipment	6	8,219,058	7,677,460
Capital work-in-progress		1,630,338	1,780,893
		9,849,396	9,458,353
		-,,	-,,
Intangible assets		4,672,501	4,704,499
Investment properties		72,150	72,150
Long term investments - at cost		38,914	29,680
Long term deposits		232,197	223,383
Deferred costs		3,392	4,727
20.000		14,868,550	14,492,792
CURRENT ASSETS			, .02, . 02
Store and spares		33,508	67,451
Stock in trade		32,074	36,201
Trade debts		991,047	899,714
Loans and advances - considered good		134,875	115,195
Deposits and prepayments		171,541	178,787
Other receivables		557,143	412,103
Short term investments			
		541,588	570,941
Income tax recoverable-net		64,728	58,224
Cash and bank balances		676,147	562,985
CURRENT LIABILITIES		3,202,651	2,901,601
CURRENT LIABILITIES		000 004	754 000
Current maturities of non-current liabilities		888,961	751,320
Running finance under mark-up arrangements - secured		603,396	525,459
Trade and other payables		1,017,627	1,044,306
Interest and mark-up accrued		37,746	31,981
NET CURRENT ASSETS		2,547,730	2,353,066
NEI CONNENI ASSEIS		654,921	548,535
NON CURRENT LIABILITIES			
Term finance certificates - secured		342,855	342,855
Long term finances		931,689	677,464
Deferred taxation		687,287	666,625
Retirement benefits		109,444	99,311
Liabilities against assets subject to finance lease		191,291	194,026
Long term payables- secured		144,610	146,873
Long term deposits		61,359	60,627
License fee payable		858,875	806,791
License lee payable		3,327,410	2,994,572
Contingencies and commitments	7	0,021,410	2,004,072
		12,196,061	12,046,755
Represented By			
Share capital and reserves			
Authorized capital			
900,000,000 (2007: 900,000,000) ordinary			
shares of Rs. 10 each		9,000,000	9,000,000
Shales of his. To each		9,000,000	9,000,000
Issued, subscribed and paid up capital		7,520,607	7,520,607
Share premium		410,887	410,887
Convertible loan reserve		1,403,575	1,403,575
Exchange translation reserve		(2,484)	(2,301)
Accumulated profit		2,660,348	2,509,902
Capital and reserves attributable to equity holders of the Compar	IV	11,992,933	11,842,670
Minority interest	,	5,335	6,292
		11,998,268	11,848,962
Surplus on Revaluation		197,793	197,793
		12,196,061	12,046,755
		12,100,001	12,040,700

The annexed notes from 1 to 12 form an integral part of these financial statements.

Lahore

Worldcall Telecom Limited Group

# CONDENSED CONSOLIDATED PROFIT AND LOSS ACCOUNT (UN-AUDITED)

<b>FOR THE</b>	QUARTER	ENDED 30	SEPTEMBER 2007
	COALLEIL	LIADED 3	J JEF I LIVIDEI 1 ZUU1

		Quarter ended 30 September 2007	Quarter ended 30 September 2006
		(Rupees	in '000')
Revenue -Net		1,188,594	1,101,084
Direct cost		(621,463)	(779,482)
Gross profit		567,131	321,602
Operating cost		(259,686)	(244,315)
Operating profit		307,445	77,287
Finance cost		(108,444)	(64,993)
		199,001	12,294
(Loss)/Gain on re-measurement of			
investments at fair value		(16,800)	46,658
Gain on re-measurement of			
long term liabilities at present value		-	79,817
Other operating (loss)/income		(21,154)	52,353
Profit before taxation and share from	n associate	161,047	191,122
Share of profit/ (loss) from associate		1,281	(5,556)
		162,328	185,566
Taxation		(21,084)	(32,703)
Profit after taxation Attributable to:		141,244	152,863
Equity holders of the Company		142,126	153,388
Minority Interest		(882)	(525)
		141,244	152,863
Earnings per share - basic	(Rupees)	0.19	0.20
Earnings per share - diluted	(Rupees)	0.17	0.18

The appropriations have been shown in the statement of changes in equity.

The annexed notes 1 to 12 form an integral part of these financial statements.

Lahore Chief Executive Director

Chief Executive 21

Director

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED)

# FOR THE QUARTER ENDED 30 SEPTEMBER 2007

	Note	30 September 2007	30 September 2006
		(Rupees i	n '000')
Cash flows from operating activities			
Cash generated from/(used in) operations	8	334,193	(262,571)
(Increase)/Decrease in long term deposits receivable		(8,814)	2,186
Increase/(Decrease) in long term deposits payable		732	(23,659)
(Decrease) in long term payables		(2,263)	-
(Decrease) in license fee payable		(8,875)	-
Retirement benefits paid		(2,345)	(4,388)
Finance cost paid		(84,855)	(37,080)
Taxes paid		(6,558)	(7,827)
Net cash generated from/(used in) operating activities		221,215	(333,339)
Cash flow from investing activities			
Fixed capital expenditure		(585,099)	(517,159)
Intangible asset acquired		(37)	(146)
Sale proceeds of property, plant and equipment		23,411	8
Short term investments - Net		(16,867)	(53,475)
Net cash used in investing activities		(578,592)	(570,772)
Cash flow from financing activities			
Repayment of term finance certificates		(49,970)	(49,970)
Receipt of long term finances		705,864	10,101
Repayment of long term finances		(203,633)	(79,355)
Repayment of finance lease liabilities		(59,659)	(46,332)
Net cash generated from/(used in) financing activities		392,602	(165,556)
Net increase/(decrease) in cash and cash equivalents		35,225	(1,069,667)
Cash and cash equivalents at the beginning of the qua	rter	37,526	1,183,309
Cash and cash equivalents at the end of the quarter		72,751	113,642
Cash and cash equivalents comprised of the following:			
Cash and bank balances	•	676,147	401,863
Running finances under markup arrangements - secured	4	(603,396)	(288,221)
Training interiors driver markup arrangements - secured		72,751	113,642
			110,042

The annexed notes 1 to 12 form an integral part of these financial statements.

Lahore

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2007

		'	Attributable to equity b	Attributable to equity holders of the Company			Minority	Total	
			Capital reserves		Revenue	Sub Total			
	Share capital	Share	Currency translation reserve	Convertible loan reserve	Un-appropriated profit				
				Rupees in '000'					
Balance as at 30 June 2006	6,539,658	1,391,836	(845)	1,400,430	1,879,824	11,210,903	10,005	11,220,908	
Exchange translation difference			28			28	12	40	
Net profit for the quarter					153,388	153,388	(525)	152,863	
			28		153,388	153,416	(513)	152,903	
Balance as at 30 September 2006	6,539,658	1,391,836	(817)	1,400,430	2,033,212	11,364,319	9,492	11,373,811	ı
Reimbursement of transaction cost related to equity component of convertible loan				3,145		3,145		3,145	
Bonus shares issued	980,949	(980,949)	,	,					
Exchange translation difference			(1,484)			(1,484)	(617)	(2,101)	_
Net profit for the period	ı		1	,	476,690	476,690	(2,583)	474,107	
Total recognized income and expenses			(1,484)		476,690	475,206	(3,200)	472,006	٦
Balance as at 30 June 2007	7,520,607	410,887	(2,301)	1,403,575	2,509,902	11,842,670	6,292	11,848,962	ı
Exchange translation difference			(183)			(183)	(75)	(258)	_
Adjustment for change in share of associate	•		•	•	8,320	8,320		8,320	
Net profit for the quarter					142,126	142,126	(882)	141,244	
Total recognized income and expenses	•		(183)	•	150,446	150,263	(266)	149,306	
Balance as at 30 September 2007	7,520,607	410,887	(2,484)	1,403,575	2,660,348	11,992,933	5,335	11,998,268	1 1
									I

Worldcall Telecom Limited Group

**Chief Executive** 

Director

# NOTES TO THE CONDENSED GROUP'S FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2007

#### 1 Legal status and nature of business

#### 1.1 The Group consists of:

WorldCall Telecome Limited; and

WorldCall Telecommunications Lanka (Private) Limited

1.2 Worldcall Telecom Limited ("the Company") is a public limited company incorporated in Pakistan on 15 March 2001 under the Companies Ordinance, 1984 and its shares are quoted on the Karachi and Lahore Stock Exchanges. The Company commenced its operations on 01 December 2004 and is engaged in providing Wireless Local Loop ("WLL") and Long Distance & International ("LDI") services in Pakistan, operation and maintenance of public payphones network and re-broadcasting international/national satellite/terrestrial wireless and cable television and radio signals as well as interactive communication and to establish, maintain and operate the licensed telephony services. The Company has been licensed by Pakistan Telecommunication Authority ("PTA") and Pakistan Electronic Media Regulatory Authority ("PEMRA") for these purposes.

Worldcall Telecommunications Lanka (Private) Limited (" the Subsidiary") was incorporated in Sri Lanka and is a joint venture with Hayleys Group to operate payphones. The principal activity of the Subsidiary is the operation and maintenance of a public payphones networks. Payphones are installed at various shops/ commercial outlets. The Company holds 70.65% of voting securities in the Subsidiary.

The registered office of the Company is situated at 103 C-II, Gulberg III, Lahore.

#### 2 Accounting convention and basis of preparation

These condensed Group's interim financial statements have been presented in accordance with the requirements of the "International Accounting Standard 34 - Interim Financial Reporting" as applicable in Pakistan and are unaudited. These condensed interim financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Group for the year ended 30 June 2007. Further, these accounts are being circulated to the shareholders in accordance with the requirements of Section 245 of the Companies Ordinance, 1984.

#### 3 Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiary. The financial statements of the subsidiary has been consolidated on a line by line basis.

## Subsidiary

Subsidiary is an entity controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of the entity so as to benefit from its activities. The financial statements of the Subsidiary are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### **Associates**

Associates are those entities in which the Group has significant influences but not control over the financial and reporting policies. The consolidated financial statements include the Group's share of

# Worldcall Telecom Limited Group

the total recognized gains and losses of associates on equity accounting basis, from the date that significant influence commences until the date total significant influence ceases. When the Group's share of losses exceeds its interest in an associate, the Group's carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligation or made payments on behalf of the associate.

#### Transactions eliminated on consolidation

Intragroup balances and any other unrealized gains and losses or income or expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with associates are eliminated to the extent of the Group's interest in the entity. Unrealized losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

Minority interest is that part of net results of operations and of net assets of subsidiary attributable to interest which are not owned by the Company. Minority interest is presented separately in the consolidated financial statements.

#### 4. Significant accounting judements and estimates

The preparation of condensed Group's interim financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 30 June 2007.

#### 5 Accounting policies

6.

Accounting polices adopted for preparation of these condensed interim Group's financial statements are the same as those applied in the preparation of the annual financial statements for the Company for the year ended 30 June 2007.

		30 September	30 June
	Note	2007	2007
		(Rupees in	า '000')
Property, Plant and Equipment			
Opening book value		7,677,460	6,012,276
Exchange adjustment on WDV		(439)	(2,841)
Revaluation Surplus		-	304,297
Additions/transfers during the quarter / year	6.1	765,194	2,118,858
		8,442,215	8,432,590
Disposals for the quarter / year- WDV	6.2	(43)	(25,398)
Depreciation for the quarter / year		(223,119)	(729,864)
Exchange adjustment on depreciation		5	132
Closing book value		8,219,058	7,677,460

		00 0	00 1
		30 September	30 June
		2007	2007
		(Rupees i	in '000')
6.1	Break-up of additions		
	Freehold land	-	19,800
	Leasehold improvements	667	13,639
	Plant and equipment	753,883	1,958,820
	Office equipment	4,439	6,479
	Computers	4,398	24,356
	Furniture and fixtures	270	2,089
	Vehicles	1,483	87,655
	Lab and other equipment	54	6,020
	• •	765,194	2,118,858
6.2	Break-up of disposals		
	Plant and equipment	-	(3,547)
	Office equipment	-	(171)
	Computers	(43)	(40)
	Vehicles	-	(21,520)
	Furniture and fixtures	-	(120)
		(43)	(25,398)

#### 7 Contingencies and commitments

#### Contingencies

There were no significant changes in the status of contingencies as at balance sheet date from the disclosures made in the financial statements as at 30 June 2007 except for the following:

- 7.1 PTCL has charged the Company excess Domestic Private Lease Circuits (DPLC) and International Private Lease Circuits (IPLC) charges amounting to Rs. 37.23 million (2007: Rs. 20.2 million) on account of difference in rates. Further the Company has also deposited Rs. 40 million (2007: Rs. 40 million) in Escrow account on account of dispute of charging of bandwidth charges from the date of activation of Digital Interface Units (DIU) for commercial operation and in proportion to activation of DIUs related to each DPLC link and excess charging in respect of Karachi-Rawalpindi link which was never activated.
- 7.2 Last year, the sales tax authorities served show cause notices to various payphone companies, including the Company on account of alleged wrong claim of refund of Rs. 167 million under section 66 of the Sales Tax Act 1990. Subsequent to the balance sheet date at June 30, 2007, Additional Collector (Adjudication) Sales Tax Lahore has given a decision against the Company and imposed a penalty on the Company and Chief Executive, equivalent to the amount of original alleged claim. During the period, the Company has filed appeal before Collector Sales Tax (Appeals) and Complaint has been filed in Federal Tax Ombudsman against the imposition of penalty. In addition to the above the Chief Executive has filed separate writ petition in Honorable Lahore High Court against the imposition of penalty on him. The management believes based upon the factual and legal grounds that matter will be decided in favour of the Company at a higher judicial forum.

# Worldcall Telecom Limited Group

	Commitments 7.3 Outstanding guarantees	30 September 2007 (Rupees 183,030	30 June 2007 s in '000')
	7.4 Commitments in respect of capital expenditure	95,718	179,261
	7.5 Outstanding letters of credit	60,288	31,084
8	Cash generated from operations	30 September 2007 (Rupees	30 September 2006 in '000')
	Profit before taxation  Adjustment for non-cash charges and other items:	162,328	185,566
	Depreciation Amortization Loss on sale of investments Loss/(profit) on disposal of property, plant and equipment Loss/(Gain) on re-measurement of investments at fair value Gain on re-measurement of long term liabilities at present value Exchange gain Share of (Profit) / loss from associated company Retirement benefits Finance cost Profit before working capital changes	223,119 48,325 29,420 - 16,800 - (1,281) 12,484 80,414 571,609	163,402 33,119 (5) (46,658) (79,817) (40) 5,556 8,768 64,993 334,884
	Effect on cash flow due to working capital changes: (Increase)/Decrease in the current assets Stores and spares Stock in trade Trade debts Loans and advances Deposits and short term prepayments Other receivables Increase/(Decrease) in current liabilities Trade and other payables	33,943 4,127 (91,333) (19,680) 7,246 (145,040) (26,679) (237,416) 334,193	3,065 (5,268) (97,238) (284,031) (3,137) (82,932) (127,914) (597,455) (262,571)
9	Related party transactions		

# The related parties comprise foreign subsidiary, local associated companies, related group companies, directors of the Company, companies where directors also hold directorship, and key management employees. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

Associated companies	30 September 2007 (Rupees	30 September 2006 in '000')
Purchase of goods and services	13,051	1,787
Interest on loan charged	1,024	2,040
Sale of goods and services	1,884	4,898

All transactions with related parties have been carried out on commercial terms and conditions.

#### 10 Segment reporting

Segment information is presented in respect of the Company's business. The primary format, business segment, is based on the Company's management reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one year.

The Company's operations comprise of the following main business segments:

- Telecom segment which comprises of WLL, LDI and Operation and Maintenance of payphone network

Broadband

Eliminations

Total

- Broadband segment which comprises of internet over cable and cable TV services.

Telecom

All inter-segment sales are on arms length basis.

Segment analysis for the quarter ended 30 September 2007.

		(Rupees	in '000')	
Sales				
External sales	852,101	404,117		1,256,218
Inter-segment sales	2,245	5,979	(8,224)	-
Sales tax	(29,988)	(8,588)		(38,576)
Discount and commission	(26,129)	(2,919)		(29,048)
Total revenue	798,229	398,589	(8,224)	1,188,594
Profit before tax and				
unallocated expenses	(23,332)	185,660		162,328
Haalla aataal aanaanata annaanaa				
Unallocated corporate expenses Taxation				(01.004)
Profit after taxation				<u>(21,084)</u> 141,244
FIGHT after taxation				141,244
		Telecom	Broadband	Total
	_	(F	Rupees in '000')	
Segment assets and liabilities		(F	Rupees in '000')	
· ·	_	•	. ,	10,000,001
Segment assets	_	13,342,550	4,720,331	18,062,881
· ·	_	•	. ,	18,062,881 18,062,881
Segment assets Consolidated total assets	_	13,342,550	4,720,331	18,062,881
Segment assets Consolidated total assets Segment liabilities	_	•	. ,	18,062,881 5,187,853
Segment assets Consolidated total assets Segment liabilities Unallocated segment liabilities	_	13,342,550	4,720,331	18,062,881 5,187,853 687,287
Segment assets Consolidated total assets Segment liabilities	_	13,342,550	4,720,331	18,062,881 5,187,853
Segment assets Consolidated total assets Segment liabilities Unallocated segment liabilities	_	13,342,550	4,720,331	18,062,881 5,187,853 687,287 5,875,140
Segment assets Consolidated total assets Segment liabilities Unallocated segment liabilities Consolidated total liabilities	_	13,342,550 4,111,116	4,720,331 1,076,737	18,062,881 5,187,853 687,287 5,875,140 761,075
Segment assets Consolidated total assets Segment liabilities Unallocated segment liabilities Consolidated total liabilities	_	13,342,550 4,111,116	4,720,331 1,076,737	18,062,881 5,187,853 687,287 5,875,140
Segment assets Consolidated total assets Segment liabilities Unallocated segment liabilities Consolidated total liabilities	_	13,342,550 4,111,116	4,720,331 1,076,737	18,062,881 5,187,853 687,287 5,875,140 761,075
Segment assets Consolidated total assets Segment liabilities Unallocated segment liabilities Consolidated total liabilities Segment capital expenditure		13,342,550 4,111,116	4,720,331 1,076,737	18,062,881 5,187,853 687,287 5,875,140 761,075
Segment assets Consolidated total assets Segment liabilities Unallocated segment liabilities Consolidated total liabilities Segment capital expenditure Non-cash expenses other than		13,342,550 4,111,116 743,063	4,720,331 1,076,737 18,012	18,062,881 5,187,853 687,287 5,875,140 761,075 761,075
Segment assets Consolidated total assets Segment liabilities Unallocated segment liabilities Consolidated total liabilities Segment capital expenditure Non-cash expenses other than		13,342,550 4,111,116 743,063	4,720,331 1,076,737 18,012	18,062,881 5,187,853 687,287 5,875,140 761,075 761,075

# **Worldcall Telecom Limited Group**

_	Telecom	Broadband	Eliminations	Total
		(Rupees	in '000')	
Segment analysis for the quarter	ended 30 Sep	otember 2006		
Sales				
External sales Inter-segment sales Sales tax Discount and commission	972,052 2,249 (58,773) (47,475)	245,590 8,517 (8,226) (2,084)	(10,766)	1,217,642 - (66,999) (49,559)
Total revenue	868,053	243,797	(10,766)	1,101,084
Profit before tax and unallocated expenses	113,224	72,342		185,566
Unallocated corporate expenses Taxation Profit after taxation				(32,703)
		Telecom	Broadband	Total
	_	(F	Rupees in '000')	
Segment assets and liabilities as at June 30, 2007				
Segment assets Consolidated total assets		12,949,886	4,444,507	17,394,393 17,394,393
Segment liabilities Unallocated segment liabilities Consolidated total liabilities		3,691,198	989,815	4,681,013 666,625 5,347,638
Segment capital expenditure		1,674,840	449,157	2,123,997 2,123,997
Non-cash expenses other than depreciation and amortization		175,253	40,044	215,297
Depreciation and amortization		659,815	197,440	857,255

#### 11 Date of authorization for issue

These condensed financial statements were authorized for issue on October 30, 2007 by the Board of Directors of the Company.

#### 12 General

12.1 Figures have been rounded off to the nearest of thousand of rupee.

Lahore Chief Executive Director